

SKIN CONCERNS QUIZ

ANSWERS

WHAT SHE SAYS	UNDERLYING REASON	WHAT YOU NOTICE
My skin has started to droop	Skin is losing its elasticity	Sagging around the cheeks, chin, jaw and jowls Wrinkles that are visible even when your Customer isn't moving her face
My skin is darker in some areas and there's redness where I used to break out	Sun exposure	"Age spots," freckling Patches of darker skin on temples, cheekbones Redness or darkness where blemishes have healed Lack of radiance
My lines have deepened, I'm starting to look old	The skin loses its elasticity and skin cells can't hold the same moisture that they used to	Sagging around the cheeks, chin, jaw and jowls Wrinkles that are visible even when your Customer isn't moving her face Dull appearance Tight and Uncomfortable
There's always a crease above my eye brows!	Decreased ability of the dermis to support the epidermis	Visible fine lines Visible wrinkles often around the mouth, eyes, and on the forehead
My skin feels tight and uncomfortable	Skin cells aren't holding on to enough water	Dry skin Flaky patches Dull appearance

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representative training programme